



PERAISON

How Dematic Unlocked Enterprise-Wide Performance Insight Through a Unified SAP Data Platform

A global leader in intelligent automation gains real-time visibility, stronger commercial performance, and operational control through a modern analytics platform delivered by Peraison.



DEMATIC

Executive Summary

Dematic had all its critical data inside **SAP** but no easy way for leaders to see how the business was really performing. Each department reported differently, numbers didn't always match, and executives spent too much time chasing reports instead of acting on insights.

Peraison built a **unified analytics platform** that transforms complex SAP data into simple, consistent dashboards. Every team now sees the same KPIs, the same definitions, and the same truth - with the ability to drill from highlevel performance straight into the underlying SAP transaction.

Dematic's growth and operational scale created a strategic need for consistent, board-level visibility across its global organisation. While SAP supported all critical business processes, insight generation relied heavily on **manual extraction, offline analysis, and inconsistent KPI definitions** across regions.

This **fragmented reporting** landscape made it difficult to assess performance with confidence. Commercial predictability, delivery risk management, financial accuracy, and operational optimisation were all constrained by the absence of a consolidated, trustworthy analytics capability.

The Challenge



Speak To Our Team

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The Solution

Peraison partnered with Dematic to design and implement a global enterprise analytics platform built on top of the organisation's SAP landscape. The solution established a unified reporting environment capable of supporting both strategic decisions and day-to-day operational control.

Our approach included:

- A cross-functional **KPI strategy** aligned to Dematic's business objectives.
- **Automated ingestion** of SAP data across SD, PS, MM, PP, QM, PM, FI-CO, and DMS-ECM.
- A **unified reporting architecture** providing full drill-down from board-level KPIs to transactional line items.
- **Dashboards** purpose-built for executive, regional, and operational leadership.

The Impact

Enhanced commercial predictability

Real-time visibility of sales performance, margin progression, backlog, and delivery commitments enables more accurate forecasting and stronger commercial discipline.

Greater project governance and reduced risk

Leaders gain early warning indicators for schedule, cost, and change order risks. This has improved project profitability and customer satisfaction.

Operational excellence and higher throughput

Manufacturing and installation teams benefit from visibility of capacity, cycle time performance, rework, and productivity, enabling targeted interventions that increase output reliability.

Quality and reliability improvements

Unified reporting on defects, NCRs, supplier quality, MTBF, and MTTR strengthens Dematic's quality management framework and reduces downstream failure costs.

Financial clarity with improved accuracy

Integrated reporting across revenue, margin, cash flow, and working capital has reduced manual effort, improved reconciliation, and increased confidence in financial decision-making

Author

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