

Accelerate Month-End Closes by 65% & Forecasting Accuracy at Aspen

A leading global pharmaceutical manufacturer transformed finance, supply chain, and executive decision-making with unified analytics.



Executive Summary

When demand is volatile and margins are under pressure, finance and supply chain leaders need fast, trusted insight to keep the business moving. Facing growing complexity across markets and functions, Aspen struggled with slow month-end closes, limited visibility, and decision-making constrained by fragmented data. This case study shows how Aspen partnered with Peraison to unify analytics across finance and operations, accelerate close and forecasting cycles, and give executives a single, reliable view of performance to act with confidence and agility.

The Challenge

Aspen Pharmacare Europe supplied critical anaesthetic drugs across the UK, Germany, Italy, and Spain amid surging demand, but fragmented systems created critical bottlenecks:

- Month-end close cycles dragged by manual reconciliations and inconsistent SAP postings.
- No end-to-end supply chain visibility from plant to warehouse to demand, risking stockouts.
- Analysts spent 60-80% of time on manual data prep in spreadsheets.
- Executives lacked a single version of truth, hindering rapid responses to demand shocks like COVID surges.

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Our Solution

Peraison partnered closely with Aspen to deliver a multiphase transformation platform leveraging enterprise-grade BI standards:

Unified Data Model: Ingested SAP, supply chain systems, warehouse feeds, and 3PL data into a multi-layer architecture with standardised hierarchies, automated cleansing, and Group-aligned definitions.

Automation & Reconciliation: Embedded logic for SAP reconciliations, variance analysis, data quality checks, month-end packaging, demand forecasting, safety stock modelling, and exception alerts.

Role-Based Visualisation: Built intuitive dashboards for finance (real-time P&L/balance sheet/Group reconciliation), supply chain (stock levels/vendor performance/forecasting), and executives (cross-regional trends/commentary).

Transformative Results

The platform delivered measurable gains across operations:

- 65% faster month-end closes, with some entities finishing 2-3 days earlier and 70% less manual reconciliation.
- 40-55% improved demand forecasting accuracy, reducing stockout risks and write-offs.
- Analysts reclaimed 25-35 hours monthly, shifting from data prep to value-added insights.
- Single source of truth aligned Europe and Group, accelerating executive decisions.

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Scalable Across the Enterprise

This proven approach extends seamlessly to other regions and functions. Peraison's partner-led, outcome-first methodology ensures embedded controls and regulatory compliance, with rapid deployment to production.

Aspen now drives growth with trusted data and operational agility.



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